

# SCHEDULE

January 23rd to 25th, 2024



**PANAMA REAL ESTATE**  
TRADE MISSION

| DATE              | TIME               | ACTIVITY   |  |
|-------------------|--------------------|--|--|
| <b>TUE<br/>23</b> | 6:00 - 8:00 P.M.   | <b>MEET &amp; GREET NETWORKING AT THE RAMADA HOTEL</b>   | <i>Ramada Hotel, floor M1<br/>Attire: Cocktail</i> |
| <b>WED<br/>24</b> | 9:00 - 12:00 P.M.  | <b>PANAMA INVESTMENT DAY<br/>Reasons to Invest in Panama</b>   | <i>Evolution Room, Ramada Hotel, Floor M1</i>      |
|                   | 9:00 - 9:05 A.M.   | Welcoming  |  |
|                   | 9:05 - 9:10 A.M.   | Words by ACOBIR President, Álvaro Boyd   |  |
|                   | 9:10 - 9:30 A.M.   | PROPANAMA<br><i>By: Diego Ortíz De Zevallos, PROPANAMA Sub-Administrator</i>   |  |
|                   | 9:30 - 9:50 A.M.   | Administrative Unit of Reverted Properties in Panama (UABR)<br><i>By: Fernando Paniagua, UABR Administrator</i>  |  |
|                   | 9:50 - 10:20 A.M.  | PANEL: Free Trade Zones in Panama<br><i>By: Sebastian Arango (Business Development Manager, Grupo Shahani) and Hugo Torrijos (President COEL), Moderator: Adrián Mora (Costa Rica)</i> |  |
|                   | 10:20 - 10:40 A.M. | Mortgages<br><i>By: Giselle Urriola, Private Banking Senior Manager, and Emmanuel Rodríguez, Sales and Mortgages Manager (Scotiabank)</i>  |  |
|                   | 10:40 - 11:00 A.M. | Fiscal and Legal Advantages, Incentives, Migration Benefits<br><i>By: Jacqueline Marxen, IPAL</i>  |  |
|                   | 11:00 - 11:20 A.M. | Tokenization in the Panamanian Market<br><i>By: Oliver Muñoz, Quijano &amp; Associates</i>   |  |
|                   | 11:20 - 11:50 A.M. | PANEL: Tourist Opportunities in Panama<br><i>By: Ovidio Díaz (President CAMTUR) and Ernesto Orillac (Advisor CAMTUR)</i>   |  |
|                   | 11:50 - 12:10 P.M. | ¿Why buy in Panama?<br><i>By: Tony Hánna - Tiburón Inmobiliario (México)</i>   |  |
|                   | 12:10 - 12:20 P.M. | Question and Answer Session  |  |
|                   | 12:20 - 1:30 P.M.  | <b>LUNCH at the Ramada Hotel</b>   | <i>Ramada Hotel, Floor M1</i>                      |

| FECHA                                    | HORA              | ACTIVIDAD   |
|--|-------------------|---|
|  | 2:00 P.M.         | Bus Departure   |
|  | 2:30 P.M.         | Tour and Project Presentation (Costanera and Luxor)   |
|  | 4:30 P.M.         | Project Departure   |
|  | 5:00 - 6:30 P.M.  | Visit to Casco View Project (Casco Antiguo)   |
|  | 7:30 P.M.         | Bus Departure   |
|  | 7:30 - 9:00 P.M.  | <b>OCEAN REEF ISLANDS COCKTAIL</b> <i>Attire: Tropical</i>  |
|  | 9:00 P.M.         | Bus Departure   |
| <b>THU<br/>25</b>                        | 7:30 A.M.         | Breakfast at the Hotel  |
|  | 8:30 A.M.         | Project Departure   |
|  | 9:00 - 10:30 A.M. | Visit to Park Square Project (Vía España)   |
|  | 11:00 A.M.        | Visit to Living 73 Project (Marjalizo Realty)   |
|  | 12:00 - 1:30 P.M. | Lunch at Los Años Locos Restaurant  |
|  | 1:30 P.M.         | Heading out from the Restaurant to Hotel  |
|  | 2:20 P.M.         | Heading out from Hotel to Expo Inmobiliaria ACOBIR  |
|  | 3:00 P.M.         | <b>INAUGURATION AT THE PANAMA CONVENTION CENTER</b> <i>Attire: Gentlemen: Jacket and tie / Ladies: Cocktail dress</i> |
|  | 5:00 P.M.         | Networking at the EXPO  |
|  | 7:00 P.M.         | Departure from the Panama Convention Center   |
|  | 7:30 P.M.         | <b>FREE NIGHT</b>   |
| <b>FIN DE AGENDA DE TRADE MISSION</b>    |                   |   |
| <b>OPCIONAL EXPO INMOBILIARIA ACOBIR</b> |                   |   |
| <b>SAT<br/>27</b>                        | 2:00 - 9:00 P.M.  | EXPO INMOBILIARIA ACOBIR, Panama Convention Center  |
| <b>FRI<br/>26</b>                        | 1:00 - 9:00 P.M.  | EXPO INMOBILIARIA ACOBIR, Panama Convention Center  |
| <b>SUN<br/>28</b>                        | 1:00 - 9:00 P.M.  | EXPO INMOBILIARIA ACOBIR, Panama Convention Center  |

**Recommendations:** Panama is known for its sunny and warm weather. Remember to bring and use sunscreen SPF30 or higher. All activities are exclusively for participants **without accompanying guests**.